



## Cannon IV Company Profile

### **Cannon IV – the Managed Print Experts**

Cannon IV, Inc. is a leading independent Managed Print Service (MPS) provider and reseller of imaging and printing solutions. Cannon IV integrates best-in-class products and systems to improve document workflow and increase operating efficiencies. Since 2002, Cannon IV has offered managed print services programs nationally to all end-user markets – commercial and public sectors.

### **Heritage**

Cannon IV, Inc. was founded in 1974 by Jerry Jones, President and CEO, and his father Richard. Cannon IV originally specialized in carbon paper and typewriter ribbons, and the company was operated from the family's garage.

As technology evolved, so did Cannon IV. Now with 85 employees, Cannon IV is a nationwide service provider helping clients understand and control the costs associated with printing and imaging. The company is headquartered in a 40,000 square foot facility near downtown Indianapolis and has a regional office in Columbus, Ohio with field sales representatives in Indiana, Ohio and Texas.

### **Strategic Partnerships**

Cannon IV is committed to providing high quality, industry leading printing and imaging solutions. Cannon IV is an HP Office Printing Solutions Elite, HP Public Sector Elite, HP Healthcare Elite and HP Graphics Elite Partner. Cannon IV integrates best-in-class systems from leading manufacturers, such as HP, Lexmark, Perceptive Software, Capella Technologies, PaperCut, Pharos Systems and MPI Technologies to improve document workflow and increase efficiency.

### **Accolades**

2009 Best Places to Work in Indiana ▪ 2007 VAR Business Magazine Top 500 ▪ 2006 Indiana Small Business of the Year ▪ 2004 Indiana Business Ethics Award (IBEA) ▪ 2003 Inside Indiana Business Innovative Business Award ▪ 2003 Spirit of Service Award ▪ 2002 Noble of Indiana Noble Wings Award

### **Cannon IV Business Solutions**

- Managed Print Services
  - Cost-Per-Page Solutions
  - Printer Fleet Management
  - Enterprise Content Management
  - Document Workflow
  - Document Archival
  - Printers and MFPs
  - Large Format Printers
  - Ink and toner supplies
  - Large Format Media
  - Service Solutions
  - Physical Storage Media
  - Inventory Management
  - Cannon IV Marketplace
- [www.cannon4.com](http://www.cannon4.com)



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